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Cattlemens's Connection PO Box 156 Hiawatha, KS 66434

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If you like moderate-framed females that excel in teat and udder structure coupled with bred-in longevity, then this 10-year-old purebred Gelbvieh hits your target. The good news: This beautiful female is a typical Judd Ranch female.

# Teat, Udder Quality Can Impact Herd's Bottom Line

If you're looking for a way to increase your herd's profit potential, beef extension specialists suggest raising or purchasing females that excel in teat and udder conformation.

Rick Rasby, PhD, University of Nebraska, says raising or purchasing females that have excellent or aboveaverage teat and udder conformation can increase the number of dollars that go into your pocket. How? By increasing calf performance, reducing calf sickness, increasing longevity of the cow and reducing labor inputs.

David Kirkpatrick, PhD, University of Tennessee, agrees with Rasby, calling udder and teat conformation "one of the most important functional traits of a beef cow."

"Udder shape and conformation affect cow productivity and longevity," Kirkpatrick states. "Udder and teat quality are important functional traits and appear to be heritable. Their soundness should be an important concern because of their relationship to injury and mastitis and calf performance affected by reduction of milk flow."

Two experiments showed that clinical mastitis in beef herds occurring at the rate of 17.5 percent and 11.5 percent, resulting in a reduction in weaning weights of 12.5 percent

and 7.3 percent respectively.

Rasby stresses that poor udder and teat conformation can also potentially lead to increased calf sickness as teats may be contaminated with mud and debris from a dirt pen or calving area before the calf suckles.

In addition to udder and teat quality being functional traits, Ron Torell, Nevada Livestock Specialist, and Robert Pawelek, Oregon State University, contend that anyone who has ever attempted to milk out a sore-bagged, balloon-teated cow will likely agree that teat and udder quality are also a "convenience trait."

The Mississippi Beef Improvement Association underscores the importance of teat and udder structure: "Poor udders set up a calf for a rough start in life. Unless your management can handle a recurring bad udder—sell her."

That begs the question: "And replace her with what?"

Simple answer: A female that excels in teat and udder structure—and that has the pedigree, performance and fertility to produce a profitable calf year after year without any teat and udder challenges.

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# Line Breeding Valuable Tool: Cattle Breed True, More Uniform

While inbreeding can reduce performance, line breeding using carefully planned matings has been shown to elevate the influence of a genetic line or individual. Some extension beef specialists call line breeding "the cornerstone of selective breeding."

Linebreeding is a ratchet mechanism for holding any gains already made by selection, while attempting to make further gains.

When a seedstock producer linebreeds, he/she implements a program that breeds one sire line and preserves that exceptional ancestor's influence

Line breeding of livestock traces to the 1930s when agriculture's success with hybrid corn caught the interest of cattle breeders. In 1934, the USDA's Agricultural Research Service's Fort Keogh Livestock and Range Research Laboratory in Miles City, Mont., undertook a long-term study on genetic selection and linebreeding of cattle. Those studies today involve a successful linebreeding program in which a high degree of relationship—39 percent—to the founding sire has been maintained for 18 generations. Without line breeding, the researchers note that the relationship to an ancestor 18 generations ago would be less than .001 of a percent.

In line breeding, the idea is to always keep the amount that any one animal contributes to the DNA of any descendent at or below 50 percent.

Michael Gonda, PhD, Department of Animal Science at South Dakota State University, says there are two advantages to line breeding for a seedstock producer. One advantage, he says, is that a seedstock producer can identify sires that are carriers of genetic abnormalities and quickly eliminate those carriers from the herd.

"This will show up if you breed those sires back to their daughters. We can identify abnormalities that we don't yet have DNA tests for and don't know much about," Gonda elaborates.

The other advantage to line breeding, Gonda says, is that seed-

stock producers can increase the relationship of their animals to a genetically valuable ancestor. Stacking the genes enables the line bred individual to transmit more characteristics than the other parent.

"Inbreeding with selection (line

breeding) can be a powerful tool

for herd and/or breed improve-

ment...If someone else has

already created such a strain,

buy them if you can. They are the

best."—Geneticist Dr. Bob Long

"We call this prepotency," he explains. "This can be valuable to seedstock producers who want to spread the

genetics of a valuable, outstanding animal."

Jim Lents echoes this in his book *The Basis of Linebreeding*: "Linebreeding fixes and maintains certain traits within a population of cattle that then have the prepotency to pass on consistently to future generations those characteristics that have been fixed."

Animal geneticist Dr. Sally Northcutt, Oklahoma State University, explains that line bred cattle have fewer genetic defects and breed truer. Northcutt says the "why" behind cattle being truer is because they possess more homozygous or identical gene pairs.

"While we line breed for a variety of reasons, one of the strongest

reasons is that line-bred cattle are more uniform and breed true," states Dave Judd, Judd Ranch.

#### **Stringent Approach Required**

Implementing and maintaining a line breeding program isn't easy. A

seedstock producer must start with genetically sound individuals, and the person in charge of the program must know what he/she is doing and stay dedicated to the project.

Roger Gatz, ranch consultant for Judd Ranch, points out that Dave's solid understanding of the principles of genetics and how to apply the technology and strategies needed to have a successful linebreeding program have been critical components to Judd Ranch's successful line breeding program.

Judd Ranch's line breeding program started many a year ago. Roger adds that seeds for a line breeding program at Judd Ranch took root back in the days when a majority of breeders were focused on breeding really big-framed females and bulls.

Dave Judd didn't agree with the "bigger is better" route. He wanted more moderate-framed, highly fer-(Continued on Page 2



Amazing cow power like this is yours with Judd Ranch genetics. This bull calf at side of his first-calf heifer dam posted an 80 lb. birth weight, 895 lb. 205-day weight, 1,015 lb actual weaning weight and 1,341 lb. yearling weight. His scrotal circumference measured 41.4 cm when he was just a year of age.

#### Line Breeding

(Continued from Page 1

tile cattle that had capacity and were excellent grass converters. He wanted a line breeding program that concentrated on specific traits such as reproductive efficiency, calving ease and growth.

"We did a lot of research before embarking on a linebreeding program," Dave tells. "While we were aware of the work it would take to develop a successful program, we knew this was the direction we wanted to take since it would increase the uniformity and prepotency of our cattle—providing we started with the right sire."

So when other breeders were heading the "bigger is better" route, the Judd Ranch program opted for a different path.

Judd Ranch's line breeding program began with a moderate-framed, thickly made bull named Rolls Roych. Rolls Roych combined outstanding performance with structural soundness and a huge scrotal circumference and was what many a cattleman would call a beef-packed machine.

"We deliberately began mating related animals," Dave states.

Using Rolls Roych as its foundation, Judd Ranch's line breeding program advanced with a Rolls Roych son named Partner, followed by Rolls Roych grandson named Grand Prix and then Freedom, who has Rolls Roych in his pedigree.

The Judd line breeding program also includes Free Agent, a Freedom son; and Top Secret, a Free Agent son.

"One of our goals from the start has been to increase uniformity and consistency, and linebreeding has helped us achieve that goal," Dave Judd states. "Linebreeding has also helped us eliminate genetic defects and attain genetic purity.

"Linebreeding benefits us, and our customers benefit from it as well. It's a win-win all around."

This newsletter is brought to you by Judd Ranch Inc.

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#### Teat, Udder Structure

(Continued from Page 1

Judd Ranch consultant Roger Gatz, Cattlemen's Connection, says cow-calf producers and seedstock producers touring the Judd Ranch pastures typically comment on the uniformity of the cows and their excellent teat and udder quality.

"You can see the superior teat and udder quality in every photo in this newsletter, and you will see this same high quality when you check out the Judd Ranch herd," Gatz states. "You won't find a better teatudder program in the beef industry!

"And, with Oklahoma State University beef researchers putting udder soundness at up to 25 percent heritable, adding Judd Ranch genetics to your herd can boost your teat and udder conformation down the road."



It's just another ordinary day in the Judd Ranch pastures where females do what they are bred to do. This bull calf at side of his first-calf heifer dam weighed 72 lbs. at birth, posted an 851 lb. 205-day weight and actual weaning weight of 990 lbs. and hit the yearling scales at an impressive 1,316 lbs.

# Not All Seedstock Producers are Alike

If you are going to purchase a purebred Gelbvieh, Balancer or Red Angus female, would you prefer to purchase from an elite or master breeder, a multiplier or a propagator?

Auburn University's College of Agriculture defines an "elite or master breeder" as one that meets three criteria: 1) produces sires or families of females that leave their influence for generations to come; 2) is not swayed by trends or fashions; and 3) sells bulls and semen primarily to other purebred herds throughout the United States.

"Multiplier" producers are defined as those who expand genetic change initiated in elite herds, furnish purebred bulls for commercial cow-calf producers and females to new purebred breeders and are the "backbone" of the commercial beef industry. Multiplier producers also market most of their breeding animals within 100 to 150 miles of the farm and sell more calves as stockers or feeders than an elite breeder.

Auburn University's definition of a "propagator" breeder is simply a seedstock person who is in business because animals are registered.

"A look at the Judd Ranch program and sales history shows that Judd Ranch falls into the elite or master breeder category," states Roger Gatz, Cattlemen's Connection, ranch consultant for Judd Ranch.

Referring to the first part of Auburn University's "elite or master breeder" definition—"produces sires or families of females that leave their influence for generations to come," Gatz says Judd Ranch not only meets this part of the definition but it excels in this area.

"When it comes to legacy females, Judd Ranch has more than its fair share," Gatz states. "Numerous Gelbvieh seedstock programs across the country have donors that carry the Judd Ranch brand and have built their programs based on Judd Ranch genetics. Ditto for Judd Ranch bulls."

The second section of Auburn University's "elite or master breeder" definition—"is not swayed by trends or fashions"—fits the Judd Ranch program to a "T." Since its beginning, Judd Ranch has established clear breeding objectives, stayed on the path and has not followed trends. The Judd Ranch program focuses on the complete package, producing sound, highly functional, high-performing bulls and females that have a quiet disposition, eye appeal and marketability.

The third part that makes a producer an "elite or master breeder," according to Auburn University, is "sells bulls and semen primarily to other purebred herds throughout the United States." Again, that is Judd Ranch. Judd Ranch sells a significant amount of semen to purebred herds, and it sells a lot of semen and bulls to highly progressive commercial cowmen.

"Judd Ranch has achieved a reputation for selling extremely high-quality, herd-improver bulls at affordable prices, so commercial cowmen flock to their sale," Gatz states. "The same goes for their female sales. A lot of commercial cowmen want Judd Ranch females, simply because they pay their way in the herd."

Gatz points out that what makes an elite or master breeder such as Judd Ranch know that it is doing its job is hearing from customers about the cattle they have purchased from them:

• "Our Judd Ranch females have lots of milk, lots of guts or capacity and lots of butt. Their calves are some of the biggest calves we raise each year. I can't praise them enough."—Ben, Kansas

• "Our tour (of Judd Ranch) knocked our socks off. We saw lots of animals that we would like to own. Pasture after pasture was filled with beautiful docile females with lots of capacity and magnificent teat and udder conformation. These ladies have the pedigree and performance power to maintain themselves in good condition while converting grass into pounds of calf at weaning."—Richard and Kathy, Oregon.

• "Bottom line is that you can't beat Judd Ranch genetics. If I'm going to use a female in a donor program, it might as well be the best female I could get my hands on, and that's a Judd Ranch female."—John, South Australia



From the beginning, Judd Ranch has focused on cow efficiency and reducing cow size—and that focus is paying dividends. Judd Ranch cows typically wean significantly more than 50 percent of their mature weight. This first-calf heifer is exceeding that 50 percent. Just look at her heifer calf at side.

# A Word to the Wise: Don't Buy Disease

Brucellosis. Vibriosis. Johne's disease. Lepto. Trich. As a cattle producer, you never want any disease to infect your herd. And that means not buying disease.

At Judd Ranch, disease prevention and disease resistance are fundamental priorities. Disease prevention is achieved via vaccinations and management, and disease resistance is kept high through nutrition, management and housing programs.

Judd Ranch has worked with Larry Mages, DVM, Cottonwood Animal Hospital, Ottawa, Kan., for more than 20 years. Dr. Mages oversees the ranch's day-to-day veterinary services. He is the guy you will typically see signing health papers at the settlement table on sale day.

#### **Negative for Brucellosis**

Judd Ranch is an Accredited Brucellosis Free herd—Certification #271—and Judd Ranch has achieved this brucellosis-free status for more than five years.

All cows and herd bulls at Judd Ranch are tested annually for brucellosis.

#### **Negative for Johne's Disease**

The prevention of Johne's disease, a silent chronic infection causing intermittent to continuous diarrhea and wasting in cattle more than two years of age, is always on Judd Ranch's radar screen.

Even though Judd Ranch has never experienced, or even suspected, any cases of Johne's disease in the herd, Judd Ranch has tested for Johne's disease.

When it comes to herd health and Johne's disease, only an elite group of U.S. beef herds can say that they are a low-risk herd, and testing shows Judd Ranch is among the herds that can make that statement with confidence.

"We like to be proactive with our herd health program," Dave Judd states. "You can get yourself into one heck of a pickle if you don't test and wait until you think your herd has a specific disease.

"Plus our customers deserve to know that the cattle they purchase are disease-free."

#### **Genetic-Defect Free**

Jane Parish, PhD, Mississippi State University, stresses that more than 200 different genetic defects have been identified in cattle. And, while most genetic defects occur rarely and are of minor concern, she says "some increase in frequency to the point that they become a significant economic concern and need to be selected against."

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# Judd Ranch — a Family-owned, Family-run, Working Ranch

American educator, author, businessman and keynote speaker Stephen Covey, who is well known for his highly popular book *The 7 Habits of Highly Effective People*, wrote the following: "The first job of any leader is to inspire trust. Trust is confidence born of two dimensions: character and competence. Character includes your integrity, motive, and intent with people. Competence includes your capabilities, skills, results, and track record. Both dimensions are vital."

If you have ever had a personal or business dealing with Dave Judd, then you know that Dave has taken this quote to heart. Ditto for his wife Cindy, their sons Nick and Brent and their families.

"You can have the best cattle in the world, but, if you don't have a person's trust, then those cattle aren't worth a dime," Dave states. "Cattle have to meet a customer's expectations and you have to be a man of your word. Those two factors go hand in hand. One without the other doesn't work."

Judd Ranch was started by Dave and his wife Cindy in the early 80s. Dave was fresh out of college and pinpointed Gelbvieh as his breed of choice. This decision was based on extensive research, including data from the U.S. Meat Animal Research Center that showed Gelbvieh produced more pounds of weaned calf per cow than any other widely used breed. Gelbvieh had also earned a reputation for its heat tolerance and maternal qualities, such as fertility and milk.

"Data from USMARC continues to show the power of the Gelbvieh breed," Dave interjects. "Through the years, Gelbvieh has reduced mature cow size and research shows that Gelbvieh has the earliest age at puberty and has the lowest birth weight of the four main continental breeds."

When customer demand revealed a need for a second breed,



Judd Ranch pastures contain more Dams of Merit/Distinction than any other Gelbvieh breeder.



Meet the Judds: (left to right), Nick and Ginger Judd with children Lacy, Levi and Lily; Ashley and Brent Judd with son Oliver (missing is daughter Avery Jo born last October); and Cindy and Dave Judd. You are seeing the Judd Ranch family just as they often spend their day—on horseback. That said, it takes a lot of coordination to get everyone together in one photo. Like most ranchers, the Judd Ranch crew prefers to be working rather than posing for a family photo.

Judd Ranch chose Red Angus.

"Identifying a second breed required as much research as when we were looking for a breed back in the early 1980s," Dave states. "We chose Red Angus as our second breed because it complements Gelbyieh.

"Red Angus excels in carcass quality, and they have excellent maternal characteristics and moderate size. They also have great dispositions and feeding characteristics."

With a Gelbvieh herd and a Red Angus herd, it was a natural fit for Judd Ranch to offer customers a third breed: Balancer. Balancers are the result of mating Gelbvieh with either Red Angus or Angus. A registered Balancer must be at least 25 percent Gelbvieh and not more than 75 percent Gelbvieh, with the remaining percentage either Angus or Red Angus. A Balancer combines the fertility, growth, muscle and leanness of Gelbvieh with the maternal and marbling qualities of Angus or Red Angus.

### No Free-Loaders Allowed

Judd Ranch is all about numbers—not numbers as in who has the most cows or sells the most bulls but numbers related to objective measurements.

The Judd Ranch program has more than 10 generations of objective performance data that it relies on when it comes to decision-making. Data includes birth, weaning and yearling weights, rate of gain and measurements for pelvic area, scrotal circumference, frame, backfat and ribeye area.

"At Judd Ranch, every cow is viewed as a factory," Dave tells. "As a beef factory, each female's job is to cycle, breed and calve on a regular basis and then to raise a calf that is genetically superior to her and the sire of her calf. In addition to being extremely fertile and a high-quality

factory, each female must be structurally correct, have a quiet disposition and have that all-important marketability.

"Free-loaders, no matter how pretty she is, are not allowed. And our keep-cull equation does not take color into consideration.

"We have to keep all traits in balance and can't fall down in any area."

Cows carrying the Judd Ranch brand must thrive in both extremes when it comes to the weather. Summers at Judd Ranch can be extremely hot and humid, and the Kansas Flint Hills winters can be harsh with a lot of moisture. The ranch averages about 111 days below freezing each year and averages 38 inches of precipitation.

With females and bulls selling to herds across the country, customers report that their Judd Ranch cattle thrive and breed well in all parts of the country.

While almost every ranch visitor is quick to notice and comment on the herd's amazing teat and udder structure and their moderate frame, Dave adds, "Our emphasis on the teat and udder structure of our cows is showing its rewards. That said, teats and udders are constantly scrutinized."

Ranch consultant Roger Gatz calls Judd Ranch "the No. 1 herd in the nation for teat and udder structure"

#### **Family Members Oversee Every Facet**

Judd Ranch is truly a family ranch, with each person taking charge of an area that capitalizes on his or her strengths and interests. And there's a lot to tackle at Judd Ranch. In addition to the Gelbvieh, Red Angus and Balancer herds, Judd Ranch raises corn, beans and alfalfa and its own feed. When the weather gods smile, Judd Ranch also markets

a large portion of the ranch's alfalfa, prairie and brome hay.

Patriarch Dave handles the overall management of the ranch and is the go-to man. He and ranch consultant Roger Gatz of Cattlemen's Connection oversee all mating decisions and decide which animals go into the female sales and bull sales.

Judd Ranch's matriarch, Cindy, serves as office manager and night calver. Cindy is all ranch wife. One of her Facebook posts underscores this: "As most of you know it is Fall calving season at Judd Ranch. Lots of new babies are coming daily, (nightly too). We are fortunate to have a large screened in porch to observe the process. I love this view!"

Oldest son Nick manages the embryo transfer center—including detecting heats on donors and recips—and is in charge of the clipping of all sale cattle. Nick also manages hay sales and grain storage and handles the certification of chemicals for crop and pasture management.

Youngest son Brent is the ranch's No. 1 AI technician. Brent also processes all newborn calves, preg checks, heads up the row crop planting and assists with sale duties.

Nick's wife Ginger is Judd Ranch's pen bull wrangler. She is in charge of halter breaking all of the bulls that comprise Judd Ranch's entries into the National Western Stock Show's Pen Show.

Brent's wife Ashley handles cattle registrations, the ranch's web site and projects such as submitting DNA tests and the female sale's judging contest.

In addition to these specific tasks, each Judd Ranch family member chips in when and where needed—and that includes the grandchildren.

"Nick and Ginger's three kids are old enough now that we can say 'yes' to them riding horses and helping move pairs," Cindy elaborates. "Lily and Levi continue to show us how good of help they are, and their younger sister Lacy is following in their footsteps. She just needs to get a bit older so it's safe for her to do more.

"As for Brent and Ashley's two, Oliver and Avery Jo, they will no doubt be right there helping when we need them as they get older. Right now Ashley has her hands full since Oliver is four and Avery Jo is not even a year of age yet."

#### ADDITIONAL FACTS ABOUT JUDD RANCH

- Herd size: 600-plus Gelbvieh & Balancers; approx. 60 Red Angus females
- Spring-calving herd and fall-calving herd
- 15 to 20 elite donor females
- Approx. 90% of all Judd Ranch females have AI calves each year, with the remaining females bred to natural service to nationally recognized AI bulls
- Judd Ranch ranks third for the number of pen show wins among all breeds since the beginning of Denver's Stock Show in 1906
- American Gelbvieh Association's No. 1 Dam of Merit/Dam of Distinction Owner: 18 out of 19 years (1998-2016) and No. 1 Dam of Merit/Dam of Distinction Breeder: 18 out of 19 years (1998-2016)
- Dave and Cindy Judd inducted into the AGA's Hall of Fame, 2017

Bill Stoltz, BK Ranch, Wisconsin-

# His Goal: Gentle, High-Quality Cows & High Percentage of Prime Carcasses

When Bill and Kathy Stoltz, BK Ranch of Richland Center, Wis., were dairy producers, they focused on pounds of milk produced. Now commercial cow-calf producers, the couple has a different goal: to raise nice-looking, highly productive females that produce high-quality replacement heifers and steers that hang carcasses on the rail that exceed the national average for percent that grade prime.

"I'm told that the national average is 70 percent of cattle grading Choice and only 5 percent grading prime," Bill states. "I would not be happy if only 5 percent of the steers and heifers coming out of our family feed yard hung a prime carcass.

"The last two years we've had over 50 percent prime."

Bill says he doesn't have any secrets to achieving that 50 percent prime, other than having nice cows and selecting bulls that excel in carcass values.

When Bill and Kathy started in the cow-calf business, Bill says they started with "a mixed up mess." Wanting more from their herd, they began using Angus bulls. Then, knowing they wanted even more from their herd, the couple introduced Gelbvieh to their herd.

Today, all of their cowherd, which numbers about 100 mama cows, is half- to <sup>3</sup>/<sub>4</sub>-blood Gelbvieh. About 75 percent of the cowherd is black, with the remaining 25 percent being solid red.

After purchasing Gelbvieh bulls from here and there, Bill and Kathy read about the Judd Ranch program and decided to see if they couldn't improve their bull power, and ultimately their cowherd, with Judd Ranch genetics.

"I got the crazy idea to go check Judd Ranch out," Bill shares. "It ended up not being a crazy idea. I liked what I saw. The bulls were awesome. We bought our first Judd Ranch bull four or five years ago.

"When I win the lottery I want to go to Kansas and buy every animal at Judd Ranch."

Since Bill and Kathy haven't won the lottery yet, they are happy to simply purchase Judd Ranch bulls and females.

To maximize their Judd Ranch bulls, Bill puts a Judd Ranch bull with a group of females for 21 days, then moves him to another group of females. A clean up bull goes in with the first group of females when the Judd Ranch bull is moved to the second group.

"We get more cows bred to the good Judd Ranch bulls using this system," Bill explains. "Sure, it extends our calving season but that's OK since we feed out our calves any way. We aren't concerned about having all of our calves the same age for marketing purposes."

Bill says his spring-born calves wean off weighing 600 to 700 pounds, without creep.

While several heifers will be kept as replacements—and these are heifers with Judd Ranch genetics, the heifers not making the replacement heifer cut and all of the steer calves will be fed out until they are 15 to 18 months of age.

"I don't push them," Bill states.
Calves are grown out on freechoice hay—"the best quality I
have"—and "a lot of corn silage."

Asked how they get such a tremendous percentage of their calves to grade Prime, Bill contends that it boils down to genetics.

"We are picky when it comes to bulls high in carcass values," he relates. "And we have Gelbvieh females." Happy with their Judd Ranch bulls, Bill and Kathy went to their first Judd Ranch female sale in 2015. When they headed home after the sale, they owned three Judd Ranch females: two spring-bred cows and a fall open heifer.

In 2016, the couple returned to the female sale and purchased two more Judd Ranch females: a red homozygous polled purebred Gelbvieh spring-bred cow and a red homozygous polled purebred Gelbvieh fall open heifer.

In addition to wanting highly fertile, medium-framed cows that have capacity, Bill and Kathy zero in on disposition.

"A farm accident with a big square hay bale paralyzed me several years back," Bill states. "While I don't walk the best, I perform all the tasks needed to run a cow-calf operation.

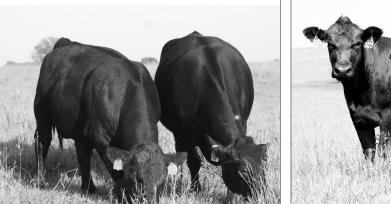
"We band and tag all of our calves at birth, and I need females that will leave me alone when I am banding and tagging their calf. I don't have the ability to scramble should a cow get unfriendly. I have to have females that I can trust."

Bill said he also wants females that milk to his expectations.

"If they don't milk well, then I don't want them," he states. "Poor milkers won't raise a decent calf."

"Bottom line is that we like our Judd Ranch cows," Bill states. "They are nice-looking cows that will help us continue to reach our goal of 50 percent or more Prime carcasses.

"Since we rent all of our pastures and are at capacity when it comes to cow numbers, we won't be able to keep all of the replacement heifers we are producing. I can see the demand for heifers carrying Judd Ranch genetics to be pretty darn good."



Numerous Judd Ranch females have more than one Dam of Merit/Dam of Distinction awards to their credit. This bull calf at side his dam shows just how Judd Ranch earn those honors.



Judd Ranch first-calf heifers like this one and her daughter are never pampered. It's the Judd Ranch philosophy that every female is a factory and must convert grass to pounds of beef. It's all about genetics and management.



Oh, my! Look at the udder on this female and the growth and scrotal circumference of her bull calf that weaned off at 970 lbs. This female's black homozygous polled purebred Gelbvieh granddaughter, JRI Ms Sanchia 017D60, is among the fall open heifer group selling in this year's sale. She has an 84 lb. birth weight and 733 lb. 205-day weight.

# Age of Puberty Impacts Performance, \$\$\$ in Your Pocket

According to research conducted by Virginia Tech, breeds have a dramatic effect on age at puberty in beef heifers, with the age at puberty ranging from six months to 18 or 20 months of age. The two breeds in the Virginia Tech study found to reach puberty the earliest were Gelbvieh and Tarentaise. Taking longer to reach puberty were Angus, Hereford and Simmental, intermediate; Charolais, late; and Brangus, very late (Table 1).

So why is this important to you? Because heifers that reach puberty early in life have an increased chance of breeding by 14 or 15 months of age. In essence, these heifers will likely calve at the preferred age of

24 months.

George Perry, PhD, South Dakota State University, calls age at puberty "an important trait in relation to reproductive success, productive life span and profitability in beef operations."

If you need more reasons to consider raising Gelbvieh or Gelbviehinfluenced heifers, then consider this:

- 1) University research also shows that heifers that have two or three cycles before the breeding season have increased pregnancy rates to the first service.
- 2) When puberty is not attained before the start of the breeding season, fertility and potential income for cow-calf producers are reduced.

**Table 1.** Summary of the relative age at nuberty of cattle breeds.

<b>Table 1.</b> Summary of the relative age at puberty of cattle breeds.			
Breeds			
. Jersey			
. Gelbvieh, Red Poll, South Devon,			
Tarentaise, Brown Swiss, Holstein,			
Pinzgauer			
Hereford-Angus, Devon, Simmental,			
Maine-Anjou			
. Limousin, Charolais, Chianina, Bran			
gus, Santa Gertrudis			
Brahman, Sahiwal			

Curious about the sale offering? Roger Gatz, ranch consultant, has worked with Judd Ranch for more than 20 years and has visually inspected every female in the sale. He will share his open and honest opinion about any female in the sale.

Call him today at 800-743-0026.

# Multiple Reasons Why Customers Across U.S. Use JR's Free Sight Unseen Program

While the Judd Ranch Cow Power Female Sale is a sale that some people simply wouldn't miss, for others, attending this year's sale on Saturday, Oct. 14, might be an impossibility. But don't fret. If you are interested in purchasing one or more females at this year's sale, there's still a way: Judd Ranch's Sight Unseen program. It's a free service and is only a phone call away.

Anyone can use the SUS program. In addition to those who have a date conflict, it's also for individuals who prefer not to travel to the sale. You don't have to have a specific reason to use the SUS program.

#### **How SUS Works**

When you use Judd Ranch's SUS program, a proxy bidder sits in the seats and handles your bidding for you. And, while there might be 10 or more proxy bidders on sale day, each keeps his/her bidding lists close to the chest so only that person knows what females you are seeking. If a proxy bidder has more than one person to bid for on sale day, the lists won't have duplicate females on them.

Dave and Cindy Judd are strict about no "rafter bids." And a customer will never pay more for a female than the amount given to his/ her proxy bidder.

"The program has been built on honesty, and it is in everyone's best interest that we keep the program honest," states Roger Gatz, Cattlemen's Connection, and Judd Ranch's ranch consultant.

With the SUS program, you can select the females you want your proxy bidder to try to purchase for you or you can ask Roger to assist in the selection of females or you can request that Roger simply select females for you. No matter the road you take, you are guaranteed to like the female(s) that come to you or the females will be returned to Judd Ranch at no cost.

### You Pick the Females

If you've gone through the sale catalog and selected the female or females you want or are interested in bidding on, then you simply call Roger and tell him your choices and the maximum amount you wish to pay for each female or group of females. Your proxy bidder will receive your list and will bid for younever exceeding your maximum bid.

If you've pinpointed the females that you think would work in your program but want Roger's input before your create your final list, call Roger and talk to him. He knows the Judd Ranch program inside out and has visually appraised every female in the sale. He can help you deter-

mine your final list for your SUS proxy bidder.

#### **Gatz Picks the Females**

If you can't decide which female or females you want for your herd, then you can turn the selection over to Roger Gatz.

In this case, you call Roger and talk to him about your herd and the type of female or females that you want. Since Roger has visually inspected each female in the sale, he will work with you to find the one or more females that he believes will work in your herd to help achieve your specific goals.

The two of you will discuss every one of his recommendations, and, if you aren't fond of a particular female that Roger suggests, then she will be removed from the list.

The next step is for you to share with Roger the max dollar amount you want to spend per female or for two or more females.

"Our focus is helping a Sight Unseen customer bid on the animal or animals that they want, while staying within budget," Roger states. "We'll work with each and every customer, knowing each person's needs are different and important."

"Every customer will be treated as we would want to be treated. That's the Cattlemen's Connection way and the Judd Ranch way."

### 100% Satisfaction Guarantee

Judd Ranch SUS program carries a 100% customer satisfaction guarantee. In other words, you'll like each female purchased for you or that animal is returned to the ranch at no expense to you. To date, not one female has been returned to Judd Ranch by a SUS customer.

The SUS program is extremely popular. Approximately 25 percent or more of females and bulls purchased in Judd Ranch female and bull sales are purchased by SUS proxy bidders for SUS customers.

Joel, a Minnesota cattleman

who used Judd Ranch's SUS program for the first time in 2014, was a repeat SUS customer in 2015. Joel said each time he used the SUS program he talked to Roger about his program and outlined what he was looking for in a female.

"I knew within a few minutes that Roger knew good cattle and was very familiar with each of the sale animals," Joel states. "He listened as I discussed my picks in the sale catalog, and he suggested a few other females I might want to consider as well.

"As we were finishing our discussion, I felt just from this one phone conversation that I could trust the guy as well."

Lot 1 in the 2014 Judd Ranch Cow Power Female Sale went to an SUS customer from Kentucky who asked Roger to oversee the selection process for them.

When the young red homozygous polled Gelbvieh purebred Pop A Top daughter arrived in Kentucky, Trent said he and his dad "were pretty excited" and that the heifer has totally lived up to their expectations—and then some.

#### **Customer Satisfaction**

Learning firsthand about females in the sale catalog is just a phone call away. Roger has viewed, evaluated and taken copious notes on every animal selling and is always ready to give you his opinion on a particular female or the females in general. The end goal is a satisfied Judd Ranch customer.

To give you the time you deserve, Roger asks that you call him no later than Friday, Oct. 13, to discuss the sale females, and he would appreciate having all SUS orders in hand no later than Friday, Oct. 13.

You can reach Roger toll-free at 800-743-0026 prior to sale week. Come sale week, Oct. 9-13, please call Roger on his cell phone: 785-547-6262.

Here's looking at you, babe. This female's homozygous polled purebred fall open granddaughter, JRI Ms Prairie Rose 35D52, sells in the fall open heifer calf group. Ms Prairie Rose has an impressive 688 lb. 205-day weight.





Judd Ranch pastures abound with cows and first-calf heifers that produce pounds of beef. This bull calf at side his first-calf dam weighed 1,343 lbs. at a year of age.

# Kevin and Shari Mohl, Texas— Raising Tiger Stripes, Southern Balancers & Purebred Gelbvieh

Six years ago purebred cows weren't in the plan for Kevin and Shari Mohl, K Lazy S Ranch, Sulphur Springs, Texas. After all, they were a commercial cow-calf operation—and every cow in the herd at the time was either straight-bred Brahman, a Brangus or a tiger-stripe (Hereford X Brahman).

"Then a friend of Kevin's from Wyoming was telling him about a commercial guy who used Gelbvieh bulls on his straight-bred Angus cows and increased weaning weights about 150 pounds per calf," Shari tells. "That caught Kevin's attention and he began researching Gelbvieh and where to buy really good Gelbvieh. As he talked to people, the one name that kept popping up in conversations was Judd Ranch.

"We talked about adding Gelbvieh and Balancer bulls to our commercial cow-calf program and knew, if we wanted the best, we had to buy bulls from Judd Ranch."

After being super impressed with their Gelbvieh X tiger-stripe calves, the Mohls opted to take their involvement deeper, moving from using Gelbvieh and Balancer bulls on their commercial cows to purchasing three purebred Gelbvieh females in Judd Ranch's 2015 sale.

"While we have no plans to go big on the purebred end, we're ready to dabble in the purebred Gelbvieh business," Shari states. "We can build a small purebred herd, as there just might be a demand for homozygous black, homozygous polled purebred Gelbvieh and Balancer bulls down here.

"We went to Judd Ranch for our females because, again, if you're going to raise Gelbvieh you're ahead to start with the best base."

Impressed with their Gelbvieh X tiger-striped calves, Kevin and Shari decided to put Gelbvieh bulls on their pure white Brahman cows. The result: Southern Balancers.

"The Gelbvieh-cross will add some milk to our Brahmans," Shari interiects.

The goal of their commercial operation is to produce Gelbvieh- or Balancer-sired calves that wean off at 650 pounds. Kevin and Shari agree that that's an achievable goal.

Knowing how much Shari liked their three purebred Gelbvieh Judd Ranch cows, Kevin surprised Shari with a Judd Ranch heifer for her birthday.

"Like our other Judd Ranch females, she's homozygous black and homozygous polled. We prefer homozygous black, homozygous polled for two reasons. Black calves bring more at marketing, and it's nice to have homozygous polled calves so we don't have to dehorn," Shari states. She adds that her birthday was even more special since she and her husband met with the Judds to pick up the heifer.

"The Judds are so kind," Shari states. "They care about their customers. They answer all of our questions and are so interested in what we are doing with our program. They don't just have great cattle; they're really good people."

Liking their Judd Ranch females purchased in the 2015 sale, Kevin and Shari purchased 10 more females at the 2016 sale and added to their bull power by purchasing two Judd Ranch bulls in this past spring's sale.



# Judd Ranch 27th Annual Cow Power Gelb Saturday. Oct. 14. starting at Noon · Sale location: a

GUARANTEE: All females selling are guaranteed to be FREE of known genetic defects.

# **51 Fall Yearling Open Heifers**

- 26 Homozygous Polled Purebred Gelbvieh: 12 Black, 14 Red
- 22 Homozygous Polled Balancers: 17 Black, 5 Red
- 1 Black Double Polled Balancer (homozygous polled DNA pending)
- 1 Red Double Polled Purebred Gelbvieh
- 1 Purebred 1A Red Angus

You'll find powerful Judd Ranch Dam of Merit cow family genetics in every purebred Gelbyieh and Balancer heifer in this offering.

49 of 51 are homozygous polled (DNA pending on one).

**50 of the 51 are sired by a breed-leading homozygous polled AI sire.** Gelbvieh AI sires: JRI Secret Instinct 254U83—7 head; JRI Pop A Top 197T83—7 head; JRI Secret Sensation 140A43—4 head; JRI Optimizer 148A24—2 head; JRI General Patton 213B97 ET—2 head; JRI Secret Component 285A393—3 head; JRI Pedro 207Z74—4 head; JRI Top Producer 282Z3—5 head; and JRI Marshall 214X2—7 head. Angus AI sires: SAV Final Answer 0035—1 head; Sitz Dash 10277—1 head; and Schiefelbein Effective 61—6 head. The purebred 1A Red Angus heifer is sired by LSF TBJ Takeback 4856B.

Here's a sample of the fall open heifers selling:

JRI Ms ZZ Top 132D41—This red, homozygous polled Top Producer daughter nursed a 12-year-old honored Dam of Merit female, JRI Ms Madeline 132P11, pictured to the right. Ms ZZ Top 132D41's brother, 132C51, sold for \$11,500 in the spring bull sale. He weaned off his dam that was 11 years old at the time at 974 lbs.





**JRI Ms Per Se 207D337 ET**—This beautiful red, homozygous polled Top Producer daughter is an ET daughter of Judd Ranch's super donor, JRI Ms Hot Pursuit 207U33, photographed to the left. Ms Per Se comes from notable genetics, as her donor dam's five sons have a scale-busting 999 lbs. weaning weight average and a \$9,800 sale average. The daughters out of Ms Per Se's donor dam are pretty darn nice too. One daughter's first calf, 207Z23, sold for \$17,000 in the 2015 National Gelbvieh Sale.

**JRI Ms Fringe Benefits 207D39**—This black, homozygous polled Pop A Top daughter is out of a 2016 Dam of Merit (pictured to the right as a first-calf heifer). Talk about packed with genetics. You gotta love the bull calf at side of Ms Fringe Benefits' dam in this photo. He posted an actual weaning weight of 910 lbs.





JRI Ms Secret Superb 132D50—This black, homozygous polled purebred daughter of Secret Sensation is out of JRI Ms Tippie 132R10, a tremendous 11-year-old female. *Pictured to the left* as a first-calf heifer, Ms Tippie knows how to raise 'em. One of her daughters, 132W20, raised the No. 1 calf on the ranch for 205-day weight, hitting the scales at 781 lbs.

**JRI Ms Paisley 270D9**—This red, homozygous polled purebred Pop A Top daughter is out of an amazing 11-year-old dam that has a remarkable 364-day annual calving interval. 270T91 (pictured to the right) is the oldest daughter of Ms Paisley's dam.



FREE Delivery within the continental U.S. on purchases of \$20,000 and more.

Delivery is door to door!

### **28 Fall Bred Females**

- 11 Red Homozygous Polled Purebred Gelbvieh
- 1 Black Homozygous Polled Purebred Gelbvieh
- 10 Black Homozygous Polled Balancers
- 2 Black Double Polled Purebred Gelbvieh
- 1 Red Double Polled Purebred Gelbvieh
- 1 Red Double Polled Balancer
- 2 Purebred 1A Red Angus

Every fall bred purebred Gelbvieh and Balancer female is from a proven Judd Ranch Dam of Merit cow family.

27 of 28 of the fall bred females are sired by a breed-leading homozygous polled AI sire: JRI Pop A Top 197T83—8 head; JRI Secret Instinct 254U83—8 head; JRI Cowboy Cut 213S67—1 head; JRI Top Gun 254X822—2 head; JRI Marshall 214X2—1 head; JRI Pedro 207Z74—1 head; JRI Top Secret 253M75 ET—1 head, Mytty In Focus—1 head; Cole Creek Cedar Ridge 1V—1 head; SAV Final Answer 0035—2 head; Brown JYJ Redemption Y1334—1 head; and HXC Conquest 4405P—1 head.

**28** of **28** are confirmed safe in calf to a homozygous polled AI sire. AI sires: JRI Secret Powers 254C821, JRI Secret Sensation 140A43, JRI General Patton 213B97, JRI Optimizer 148A24, JRI Top Priority 214C45 ET, JRI Marshall 214X2 and TAU Sniper 96B. 24 of 28 are carrying a homozygous polled calf—guaranteed!

**21** of **28** are first-calf and second-calf females. Except for two females, every female is under five years of age.

Here's a sneak peek at a few of the fall breds selling Saturday, Oct. 14:

JRI Ms Taking Aim 02B10—This coming second-calf daughter of Top Gun is a red homozygous polled purebred Gelbvieh that flat takes her role seriously. Her first calf, JRI Duracell 02D20, will sell in next spring's bull sale. His stats: 75 lb. birth weight, 758 lb. 205-day weight, 930 lb. actual weaning weight, 1,255 lb. yearling weight, 39.7 cm yearling scrotal and a 5.47 lb. ADG on gain test. Ms Taking Aim's maternal grandam, 02M7, is pictured here as a first-calf heifer nursing a beautiful daughter.



**JRI Ms Second Glance 140C43 ET**—This beautiful red homozygous polled purebred daughter of Secret Instinct is an ET full sister to JRI Secret Sensation 140A43, Judd Ranch's calving ease specialist *pictured here*. Ms Second Glance's incredible 2016



Dam of Merit dam, 140W32, has gained a reputation for producing powerhouse sons and calf-raising machine daughters. Four sons of 140W32 have averaged 73 lbs. at birth, 758-lb. 205-day weight, 970 lbs. actual weaning weight and 1,258 lbs. yearling weight and sold

for an average of \$8,833. An ET full sister to Ms Second Glance, 140B45, calved this past spring, giving birth to a 67 lb. calf that went on to pound the 205-day weight scales at 750 lbs. Yes, sir, Ms Second Glance is one to check out. She can go immediately into a fall program or be moved into a spring-calving program.

# vieh. Balancer & Red Angus female Sale t the ranch. Pomona. Kan. (I hour southwest of Kansas City)



# 14 Spring Open Heifer Calves

- 5 Red Homozygous Polled Purebred Gelbvieh
- 5 Black Homozygous Polled Balancers
- 3 Red Homozygous Polled Balancers
- 1 Purebred 1A Red Angus

Dam of Merit genetics are in every Gelbvieh and Balancer heifer's pedigree.

**Impressive birth-to-growth spread:** 71 lb. average birth weight coupled with a 628 lb. average 205-day weight. No supplement creep feeders were used prior to taking their 205-day weights.

**Each spring open heifer calf is sired by a breed-leading homozygous polled AI sire:** JRI Secret Instinct 254U83—2 head; JRI General Patton 213B97—2 head; JRI Optimizer 148A24—2 head; JRI In Pursuit 017B50—4 head; JRI Marshall 214X2—1 head; and JRI Top Gun 254X822—1 head.

### 25 Spring Bred Females

- Homozygous Polled Purebred Gelbvieh: 5 Black, 6 Red
- Homozygous Polled Balancers: 3 Black, 4 Red
- 2 Black Double Polled Purebred Gelbvieh
- 1 Red Double Polled Purebred Gelbvieh
- 4 Purebred 1A Red Angus

Every purebred Gelbvieh and Balancer spring-bred female features Judd Ranch Dam of Merit cow family genetics.

16 of the 25 spring bred females are first- and second-calf females.

**22** of **25** are sired by one of the following breed-leading homozygous polled **AI** sires: JRI Pop A Top 197T83—6 head; JRI Secret Instinct 254U83—3 head; JRI Extra Exposure 285L71 ET—1 head; JRI Top Gun 254X822—1 head; JRI Top Producer 282Z3—1 head; JRI Top Recruit 254U82—1 head; JRI Top Secret 253M75 ET—1 head; JRI Hoss 293A43 ET—1 head; JRI Cartwright 140X75—1 head; BFCK Cherokee Canyon 4912—1 head; and Cole Creek Cedar Ridge 1V—1 head. The purebred 1A Red Angus females are sired by HXC Conquest 4405P—2 head, Basin Hobo 79—1 head and Red Northline Rob Roy 122K—1 head.

**22** of **25** are homozygous polled, with all **25** confirmed safe in calf to one of the following homozygous polled sires: JRI Secret Powers 254C821, MCCA Capitol Hill 516C, JRI General Patton 213B97 ET, JRI Top Gun 254X822, JRI Brickyard 254D236 (top-selling bull in the spring bull sale) and JRI Sure Bet 285D43. Bottom line: You will be guaranteed a homozygous polled calf with at least 22 of the 25 spring bred females selling.

Here's the kind of females you can expect to find in this offering of springbred females:

JRI Ms Bella 254Z95—This black homozygous polled purebred Gelbvieh daughter of Pop A Top is confirmed safe in calf to MCCA Capitol Hill 516C, a black homozygous polled calving ease powerhouse. Ms Bella is a typical Judd Ranch producer, with her son, 254C15, selling for \$7,000 in the spring bull sale. Her daughters have earned Judd Ranch's respect as well. One daughter's son will sell in next spring's bull sale, having an 83 lb. birth weight, 740 lb. 205-day weight, 1,085 lb. actual weaning weight and 1,258 lb. yearling weight.

**JRI Ms Gypsy 213Z96**—This black homozygous polled purebred Gelbvieh Turbo daughter has five stacked generations of Dam of Merit females on her maternal side. Ms Gypsy's son, that weighed 68 lbs. at birth, sold for \$7,500 in the 2016 bull sale. Ms Gypsy is confirmed safe in calf to JRI Brickyard 254D236, the top-selling bull in the spring bull sale.

**JRI Ms Extra Glitzy 9Y44**—This red homozygous polled purebred Extra Exposure daughter is genetically engineered to put the money in the bank. Her two power-packed sons not only averaged \$7,125 but they weaned off 9Y44 averaging 890 lbs. Ms Extra Glitzy is confirmed safe in calf to Capitol Hill.

# 25 Spring Bred Heifers

- 6 Homozygous Polled Purebred Gelbvieh: 3 Black, 3 Red
- 11 Homozygous Polled Balancers: 7 Black, 4 Red
- 1 Black, Double Polled Purebred Gelbvieh
- 1 Black, Double Polled Balancer
- 6 Purebred 1 A Red Angus

Every purebred Gelbvieh and Balancer bred heifer features Judd Ranch Dam of Merit cow families, and 23 of 25 are carrying a homozygous polled calf (guaranteed).

19 of the 19 purebred Gelbvieh and Balancer bred heifers are sired by a breed-leading homozygous polled AI sire. AI sires: JRI Pop A Top 197T83—6 head; JRI Secret Instinct 254U83—3 head; JRI Top Gun 254X822—1 head; JRI Secret Sensation 140A43—1 head; JRI Top Producer 282Z3—1 head; FMGF Blue's Impact 001X—1 head; JRI Marshall 214X2—2 head; JRI Secret Component 285A393—1 head; Mytty In Focus—1 head; and Schiefelbein Effective 61—1 head.

The purebred 1A Red Angus heifers are sired by HXC Conquest 4405P—3 head; Brown JYJ Redemption Y1334—2 head; and SLGN X-Files 006X—1 head

25 of 25 are confirmed safe in calf to a homozygous polled breed-leading AI sire. AI sires: JRI Secret Instinct 254U83, JRI Top Priority 214C45 ET, JRI Pioneer 246C40, JRI Multitool 706A22, JRI Marshall 214X2, SAV Final Answer 0035, Schiefelbein Allied 514, Brown BLW Legend A1965 and Brown JYJ Redemption Y1334.

Here are a few highlights among the Cow Power spring bred heifers selling Saturday, Oct. 14:



JRI Ms Conquest 47D3—This awesome purebred 1A Red Angus bred heifer is a Conquest daughter out of a 10-year-old calf-raising machine sired by Dynamics 3820. Her 2015 half-brother on her dam's side weighed 78 lbs. at birth, posted a whopping 821 lb. 205-day weight and a 1,233 lb. yearling weight and sold in the 2016 bull sale for \$7,000. This heifer's maternal grandam is 47L, pictured to the left. Yep, Ms Conquest is steeped in cow power!

JRI Ms Sure Shot 706D3—This black, homozygous polled Top Gun bred heifer is the daughter of 7069T, an 8-year-old female that is one of Judd Ranch's top donors. 706D3 is the spitting image of her maternal sister, 706X33, (pictured to the right). A fall 2016 son of 706X33, JRI After Hours 706D33, has been selected by Judd Ranch as a future herd sire. The actual weaning weight off his 706X33 dam was an impressive 1,160 lbs.



JRI Ms Sweet Sensation 254D35—This homozygous black, homozygous polled daughter of Secret Sensation posted an 83 lb. birth weight coupled with a super 640 lb. 205-day weight. Judd Ranch's 254 cow family is mighty powerful. 254D35's maternal grandam, 254R64, is pictured to the right. Judd Ranch selected 254R64's 2015 son, JRI Painted Black 254C741, as a herd sire. His first calves will sell in next spring's bull sale. Painted Black's stats: 85 lb. birth weight, 756 lb.



205-day weight and an actual weaning weight of 1,054 lbs.

Call today for your sale catalog: 1-800-743-0026.

## Dr. Milton & Patricia Tucker, Tennessee—

# 'I'm Not a Big Spender and I Want Really Good Females'

Dr. Milton Tucker and his wife Patricia of Jacks Creek, Tenn., wore two hats for a number of years. They were both college professors as well as cow-calf producers. Now retired, they are strictly cow-calf producers.

Growing up in east Texas on a dairy surrounded by lots of cow-calf producers, Milton says he always knew that, in addition to his university job, he would have a cowherd one day. And that day came to fruition many years ago.

His initial breed of choice was purebred Charolais. Then, wanting more pounds to market, he and Patricia went the crossbred route using Angus bulls. Today, their commercial cow herd of 60 mama cows is comprised primarily of black cows that are 3/4 Angus X 1/4 Charolais.

But instead of continuing down the path of using just Angus bulls on their cows, Milton and Patricia are going another route and soon their last Angus bull will be gone.

"About three years ago, I was introduced to Judd Ranch," Milton tells. "I received a Judd Ranch newspaper and was greatly impressed with what I read. My wife read the newspaper

from cover to cover as well, and she liked what she read.

"We knew we wanted to make a trip to a Judd Ranch bull sale, and we are glad that we made that trip."

'I called Roger with Cattlemen's Connection and talked to him about the bulls," Milton says. "He knows the bulls inside and out and helped me with my selection.'

After checking out the bulls offered for sale in person, the Tuckers bought their first Judd Ranch bull.

Happy with their Judd Ranch bull and impressed with the Judd Ranch program, the Tuckers decided to add Judd Ranch females to the commercial cow-calf program. They made another trip from Jacks Creek, Tenn., to Pomona, Kan., a year ago and purchased eight Judd Ranch females.

"I'm not a big spender, and I want really good females that will give us a good return on our investment," Milton says. "I think these females fit the

"They will be calving in the next few weeks, and I'm about like a kid at Christmas waiting.'

Milton says this excitement traces to two reasons. One reason is that their

first set of calves out of the couple's first Judd Ranch bull is "the most beautiful calves we've ever had." He says if those calves are so good and they are only half Judd Ranch breeding, then the calves out of their Judd Ranch females will be really, really good since they will be Judd Ranch on both the sire and the dam side, since they were mated to his first Judd Ranch bull.

While he hasn't weighed their first set of calves out of their first Judd Ranch bull, he estimates that the calves will tip the scales at 50 to 75 pounds heavier than calves they have ever produced.

"And these calves are very uniform and more gentle than other calves we've raised," Milton states.

'My wife has already put her foot down and insists that we not sell any of the Judd Ranch-sired heifer calves. They definitely have the potential to boost the quality of our cow herd."

Milton and Patricia are fans of females that are strong on maternal traits. They want cows that excel in teat and udder conformation, give plenty of milk, cycle and breed year after year and raise a calf that either stays in the herd as a replacement heifer or pounds the scales with lots of

"That's why we decided to add Judd Ranch females to our herd," Milton interjects. "We simply replaced some of our lesser quality females with them."

Last spring they purchased two more Judd Ranch bulls, a Pop A Top son and a Secret Instinct son, and now have enough Judd Ranch bull power to say "so long" to their final

"I wish I had known about Judd Ranch at least 10 years ago," Milton states. "If I had, I would have a herd of Gelbvieh and Balancer-all based on Judd Ranch genetics—and all of my Angus and Charolais would be gone."



For the past 18 out of 19 years—1998 through 2016, Judd Ranch has been at the top of two prestigious lists: the American Gelbvieh Association's No. 1 breeder of Dams of Merit and Dams of Distinction and the AGA's No. 1 owner of Dams of Merit and Dams of Distinction.

Judd Ranch earned the No. 1 position as Owner of Dams of Merit and Dams of Distinction in 2016 with 26 Dams of Distinction and 87 Dams of Merit (113 total honored females).

In the breeder category, Judd Ranch led the way with 118 honored females: 27 Dams of Distinction and 91 Dams of Merit. This puts Judd Ranch with a higher percentage of Dams of Merit/Dams of Distinction in its pastures than any Gelbvieh herd in the United States.

The American Gelbvieh Association truly makes each female designated a Dam or Merit or Dam of Distinction earn her award. Only 5.6 percent of the registered females in the Gelbvieh breed qualify for Dam of Merit, and fewer than 1 percent meet the criteria for the Dam of Distinction honor.

The good news: 100 percent of the purebred Gelbvieh and Balancer females selling in this year's sale have one or more Dams of Merit/Distinction in their pedigree. That's extra cow power for you.

With the AGA's Dam of Merit/Distinction program created to recognize breed-leading, elite females that excel big time in productivity and longevity, two key economic traits that contribute significantly to profitability in the cow business, you know the females you purchase from Judd Ranch have true cow power.

#### AGA Program

The AGA's Dam of Merit program recognizes cows that meet strict selection criteria including early puberty and conception, regular calving intervals and above-average weaning weights on at least three calves. The breed association's Dam of Distinction honor acknowledges cows that meet the same high standards for superior, long-term production with at least eight calves.

Dam of Merit and Dam of Distinction females must qualify each year. Thus, earning the No. 1 spot one year does not guarantee a repeat performance. All depends on each cow's performance and the performance of her offspring year after year.

'If you want to add powerful, breed-recognized genetics to your cowherd, this is your opportunity," states ranch consultant Roger Gatz of Cattlemen's Connection. "There is only one No. 1 Breeder and only one No. 1 Owner of Dam of Merit and Dam of Distinction cows, and that is Judd

"Plus, if the breed had a teat/udder quality trait, Judd Ranch would rank No. 1 in the breed."

**ALL** females in this sale are Judd Ranch born and raised. No pampering. Just solid performance.



Judd Ranch females excel in natural fleshing ability, fertility and maternal power.

# Judd Ranch 40th Gelbvieh. Balancer & Red Angus Bull Sale

Saturday, March 3, 2018 at the Ranch, Pomona, Kan.

SELLING

280-plus Range-Ready Bulls 17- to 19-month-old fall Bulls & 12- to 14-month-old Spring Bulls



132 homozygous polled females sell, and every bred homozygous polled female is carrying a homozygous polled calf!

# **Are Judd Ranch Females Affordable?**

Here are four facts you should know about Judd Ranch that can help you decide whether one or more Judd Ranch females is right for you and your wallet:

1) Judd Ranch is the American Gelbvieh Association's No. 1 breeder and No. 1 owner of Dam of Merit and Dam of Distinction females. These two awards are a standard occurrence, with Judd Ranch receiving both honors for 19 out of the past 20 years. Now that's cow power you won't find elsewhere.

2) Judd Ranch Gelbvieh and Balancer bulls consistently bring home one or more Champion or Reserve Champion Pen of 3 or 5 banners from the National Western Stock Show.

3) Judd Ranch's annual bull sale is among the country's top bull sales, with cattlemen from more than 20 states typically purchasing bulls. Since 2000, Judd Ranch has put 3,921 bulls through the sale ring, and these bulls have averaged \$4,539. This past spring's bull sale was one of the best in the country for all breeds. You have the opportunity to purchase some of the very females, their daughters and/or grand-daughters that have produced these extremely high-quality bulls.

4) Judd Ranch females are very affordable. Judd Ranch's past 17 female sales have seen 1,973 females go through the sale ring for an average selling price of just \$2,521. When you compare the average for the female sales with the average for the bull sales, you quickly realize there's a \$2,018 difference. That's right, the females in Judd Ranch sales have averaged \$2,018 less than what the bulls have averaged in the last 17 sales. We're talking many of the females that have been the dams—the factories—that have produced the very Judd Ranch bulls that cattlemen across the country want in their herds.

Bottom line fact: Judd Ranch females have averaged just 55 percent of the average selling price of the bulls many of them produced over the past 17 years.

In a nutshell, Judd Ranch females are the bargain of the day.

As with past Judd Ranch female sales, this year's sale includes several fall bred females. Thus, you have the opportunity to purchase a Judd Ranch female that will be carrying a Judd Ranch-bred bull or heifer calf. In addition to getting a calf that carries 100% Judd Ranch genetics, you get the female and can then go back on her with a Judd Ranch bull to produce the very same animals you find in Judd Ranch bull and female sales. What a great opportunity!

In addition to the fall cows due to calve shortly, this year's sale in-



Cow-calf producers and seedstock producers from across the country have been investing in Judd Ranch females like this first-calf heifer for more than 25 years. This year's sale includes a first-calf ET sister to the above female. JRI Ms Love Potion 293C45 sells confirmed safe in calf to Secret Instinct.

cludes fall-born yearlings ready to breed—or they can be kept over and bred for a spring program, coming yearling spring-born heifers and spring bred cows. Spring bred cows will circle the sale ring with their spring-born bull calves, with the bull calves not selling. On occasion, a spring bred cow's spring heifer calf will sell

"I can't tell you how many discussions Roger and I have when he's at the ranch selecting females for the sale," Dave Judd states. "He wants certain females in the sale, and I want to keep them. Roger frequently has to remind me that we have several full sisters in the herd and that we can't keep everything to ourselves.

"Bottom line is that we want to give our customers some powerful females to choose from—and it's all worth it when we hear customer success stories and how our females have worked for them."

#### Glimpse at What Sold in '16 Sale

When it comes to affordable females, the Judd Ranch's 2016 Cow Power Female Sale was a typical Judd Ranch female sale and many cowmen went home with tremendous females that exceeded their expectations.

Last year's Lot 46 was a red, homozygous polled fall-bred Balancer that was a twice-honored Dam of Merit. Her first calf, 213X45, had an 81 lb. birth weight, impressive 920 lb. actual weaning weight and a 1,236 lb. yearling weight and sold for \$8,000 in the 2012 bull sale. Her second calf, 213Y45, had a 1,030 lb. actual weaning weight and 1,373 lb. yearling weight and went for \$10,000 in the 2013 bull sale. Lot 46's genetics pulled through with her next bull calf in 2015. Her fall

2015 son, 213C35, posted a 952 lb. actual weaning weight and 1,312 lb. yearling weight. He sold in the 2016 sale for \$7,500. Lot 46's power extended to her daughters as well. This super producer's two daughters, 213Z45 and 213A45 are part of the Judd Ranch program. 213Z45's son sold for \$9,000 in the 2016 bull sale, and 213A45's son sold for \$9,500 in this past spring's bull sale.

Hyatt and Brandi Frobose of Greeley, Kan., were impressed with this amazing female and her production record and stayed with the action to take Lot 46 home.

RLB Genetics, Fordland, Mo., purchased Lot 51, a four-year-old red, homozygous polled spring-bred Gelbvieh female, for \$3,500. One of last year's sale's top sellers, this young lady is typical of a Judd Ranch female. Her 2015 son, 213C41, was a member of Judd Ranch's 2016 National Champion Pen of 3 Purebred Gelbvieh Bulls. Her 2016 son, 213D45, sold in this past spring's bull sale for \$8,000. You can bet that bull's buyer was impressed with his statistics: 78 lb. birth weight, 751 lb. 205-day weight, 1,010 lb. actual weaning weight, 1,304 lb. yearling weight, 41.0 cm yearling scrotal circumference and 16.3 sq. in. yearling

Cody and Tracy Maxwell of Brenham, Texas, purchased several big-time Judd Ranch producers at last year's sale. Among them was a coming second-calf female: Lot 62, a red, homozygous polled spring-bred purebred Gelbvieh female who all but carried a banner that read "I'm pretty darn powerful." This female's first calf, JRI Done Deal 03D2, sold in the spring bull sale for \$8,500. His statistics: 85 lb. birth weight, 900 lb. actual weaning weight and 1,296 lb. yearling weight.

A black, homozygous polled spring-bred purebred Gelbvieh, Lot 52, caught the attention of Rance Walker of Ada, Okla., and he put down \$3,500 to take this female that knows how to produce highly impressive offspring—home. When Lot 52's 2016 son, JRI Pop A Top 254D71, circled the sale ring with her, Walker recognized greatness and wanted the factory that produced this bull calf that had an 84 lb. birth weight and later posted a 1,277 lb. yearling weight. This same bull calf sold five months later in the spring bull sale for \$9,000.

Walker also claimed a 2016 Dam of Merit female for \$3,500. This female's 2016 son, JRI Strictly Business 293D5, had the genetic power and phenotype to be a member of Judd Ranch's 2017 Pen of 3 Purebred Gelbvieh Bulls that earned the National Champion title at the National Western Stock Show. This beef-packed son posted a 1,015 lb. actual weaning weight and 1,341 lb. yearling weight.

"I could list one after another female like these that have the genetic power to produce awesome offspring for their new owners," states Roger Gatz, Cattlemen's Connection and ranch consultant for Judd Ranch.

"I can't tell you how many times I hear remarks after the sale such as 'I always thought I would have to pay so much more for a Judd Ranch female simply because she is a Judd Ranch female but that wasn't the case' or 'The prices at a Judd sale are certainly lower than I thought they would be'."

"Females in a Judd Ranch Cow Power Sale typically bring right in the ballpark of females in other sales. To say that a lot of females in a Judd sale are truly bargains is an understatement. Honestly, many of the females going through the sale will pay for themselves in their first or second year, thanks to the prices that their offspring bring."

To further ensure that you are purchasing elite genetics at Judd Ranch, 96 percent of the females selling on Oct. 14 are sired by breedleading homozygous polled AI sires and 93 percent of the bred females are safe in calf to breed-leading homozygous polled AI sires.

To learn more about females offered in the Saturday, Oct. 14 sale, contact Roger at 800-743-0026. Roger has seen and personally inspected every female in the sale and has taken copious notes on each. He can give you input beyond what is in the sale catalog.

#### Herd Health

(Continued from Page 2

"Genetic abnormalities may contribute to poor animal performance, structural unsoundness, semi-lethal disease or lethal disease," she states

In addition to wanting to sell customers disease-free animals, Judd Ranch doesn't want to sell a genetic defect of any kind to its customers.

Ron Lemenager, PhD, beef extension specialist with Purdue University, agrees with this Judd Ranch philosophy, and urges cattle producers to avoid purchasing animals that carry genetic defects that can be passed on to their offspring.

"Almost every breed has one or more genetic defects, and they can sneak up on you if you're not careful," Lemenager said.

Lemenager stresses that producers have two ways to avoid purchasing cattle with genetic defects. One way is to study an animal's pedigree and know what genetic lines to avoid. The other way is a bit easier: only purchase breeding stock that has been DNA tested and declared free of known defects.

Judd Ranch removes the guesswork for its customers and tests its herd sires and AI sires for known genetic defects. With this testing complete and no known genetic defects discovered, you can purchase females with confidence. Every female selling in this year's Cow Power Female Sale sells with a genetic defect-free guarantee for known genetic defects.



Longevity is part of Judd Ranch's "Complete Package." This highly productive female is 12 years of age.

FREE delivery
within the continental
U.S. on purchases
of \$20,000 and more.
This is
door-to-door delivery!



The teat and udder structure and depth of body on this four-time Dam of Merit are standard at Judd Ranch.



Dam of Merit cow families give you additional cow power. This many-time honored Judd Ranch Dam of Merit is nursing one tremendous bull calf. And, yes, his scrotal development is quite impressive.

# Join us for a Judd Ranch Customer Appreciation Dinner & Patio Party on Friday, Oct. 13, starting at 7 p.m.at the ranch.

You are invited to come to the ranch early on Friday, Oct. 13, to look over the sale offering, then join the Judd Ranch crew and fellow cattle producers at our annual customer appreciation dinner & patio party.

Another fun event: Judd Ranch customers Lee & Stacy Marriott, Rocking M Ranch, Stover, Mo., will have their horse-drawn wagon at Judd Ranch on Friday evening and Saturday morning and will be giving rides to fellow Judd Ranch customers.



Seeing is believing, and, yes, this bull calf is the offspring of a first-calf heifer. That's how Judd Ranch raises 'em, and Judd Ranch genetics can be yours Oct. 14.

# Polled: More than a Labor-Saving Trait

While most cattle producers would like to add value to their annual calf crop, Matt Hersom and Todd Thrift with University of Florida/IFAS Extension point out that many producers simply don't take the steps to do so.

"Many ways to add value to a calf crop are simple applications of basic management practices," Hersom states. One basic management step that can increase the selling price of a calf crop, he says, is to make sure calves are polled or dehorned.

"Cattle buyers are not looking for reasons to pay cattle producers more money; they are looking for reasons to pay less for calves," Hersom states. He adds that calves with horns are a reason for cattle buyers to discount them, "polled cattle are perceived as the standard acceptable calf for market."

Like Hersom and Thrift, Justin Rhinehart, beef cattle specialist, Mississippi State University Extension Service, notes that "dehorning calves or having polled calves may seem like one of the simpler management processes, but it still gets overlooked. He points out that horned feeders sell for less because they require dehorning or tipping when they arrive at the feedlot and that negatively impacts their performance and health.

While some producers of horned calves dehorn prior to the calves arriving at the feedyard, the dehorning procedure can have negative consequences.

University of Tennessee researchers Drs. David Kirkpatrick, James Neel and Fred Hopkins found that calves dehorned when they are more than two months of age may require two weeks to return to their pre-dehorning weight. Calves dehorned at six months of age or older incurred a setback in performance of more than 100 days. While the setback for calves dehorned at three months wasn't as drastic as calves dehorned at three months incurred a setback in weight.

Judd Ranch consultant Roger Gatz experienced similar on-the-farm results as the University of Tennessee findings. While working with a Wyoming seedstock producer who weighed his spring-born calves twice in the fall, Gatz found that calves dehorned and castrated failed to gain in the three- to four-week period between their first and second weighings.

"While castrating is a big event in a calf's life, so is dehorning," Gatz states. "Freshly dehorned calves tend to be depressed. They don't eat or gain as they would during a nonstressful time.

"That's leaving money on the table when you consider you can dehorn genetically and not be bothered with manual dehorning."

Value of Horned vs. Polled Calves In addition to horned calves typically suffering a setback when dehorned, research shows that horned calves bring less at auction. In one study, Arkansas extension beef specialist Tom Troxel found that horned calves marketed at weaning age were discounted \$8/cwt. On a 500-weight calf, that's an extra \$40 not going into your pocket.

Other studies put that lost dollar value even higher. Data collected by Sam Houston State University researchers on 1,420 lots with 7,073 head from nine Texas livestock auctions found that polled calves sold for an average \$127.78/cwt. while their horned counterparts sold for just \$104.91/cwt. That's a difference of \$22.87/cwt. or \$114.35/head.

While not all calves are marketed since some heifers are kept as replacement and some male calves are kept as bulls, beef specialists urge cattlemen to have only polled or dehorned females in their herds. Why? Because horned females can use their horns to dominate a herd. Plus horns can cause injury to other cows and calves.

# Dehorn with Homozygous Polled Animals

"When is the best time to dehorn? At conception," states Dr. Eldon Cole with the University of Missouri. "Of course that means dehorn genetically with homozygous polled animals."

Dr. Bob Schalles, professor emeritous, Kansas State University, explains that a homozygous polled female or bull possess two identical genes for the polled trait. ("Homo" means "the same."). As such, a homozygous polled female or bull will have all polled offspring regardless of whether the other parent is horned or polled. In other words, a homozygous polled female bred to a heterozygous or horned sire will always have a polled calf.

"Homozygous polled animals are sometimes referred to as 100% dehorners," Schalles states. "A homozygous polled female or bull does not have the genetic capability to grow horns, and they pass that trait onto their offspring."

Judd Ranch sale consultant Gatz is a big fan of homozygous polled cattle.

"Homozygous polled genetics give you a very nice return on your investment and are the wave of the future for added value of cattle within the industry," Gatz interjects. "In our semen sales business, homozygous polled bulls are in highest demand, with more than 95 percent of all sales being homozygous polled AI sires."

Gatz adds that Judd Ranch has been DNA testing individual herd members for the homozygous polled factor.

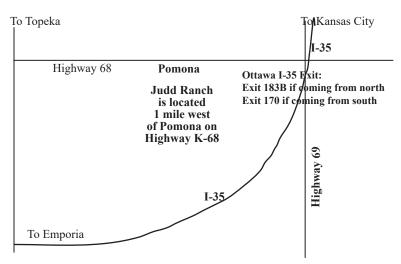
While each test comes with a price, Dave Judd calls the amount spent "an investment in what our customers want." To date, more than 90 percent of Judd Ranch animals DNA tested have proven to be homozygous polled.

Gatz states that, in this year's female sale, 132 of the females selling are confirmed homozygous polled and every homozygous polled female will be bred to a homozygous polled sire, resulting in a homozygous polled calf. In addition, every female selling as "bred" will be mated to a homozygous polled sire, resulting in a polled calf.



What can you expect from Judd Ranch females? Impressive calves, awesome performance and exceptional fertility. This bull calf nursed a first-calf heifer. Check out his birth-to-growth spread: 83 lb. birth weight, 752 lb. 205-day weight and a 1,230 lb. yearling weight.

# **Getting to Judd Ranch, Motel Info**



The Comfort Inn in Ottawa, Kan., is the official sale motel for Judd Ranch's Annual Cow Power Female Sale. Located just off I-35 at the south end of Ottawa, the Comfort Inn has a heated indoor pool and offers a complimentary breakfast, including eggs, sausage and biscuits, waffles, muffins, coffee and fruit juice. An Applebee's restaurant is within walking distance of the motel.

To obtain a room within the reserved block, call the Comfort Inn, Phone 785/242-6150, and let the reservationist know that you are attending the Judd Ranch female sale. Because rooms at the Comfort Inn will be blocked for Judd Ranch customers only until Sept. 23, we suggest you reserve your room as soon as possible.

To get to the Comfort Inn if you are coming from the north on I-35, take Exit 183B to the first stop light and turn right. The motel is on your right. If you're coming from the south on I-35, you will get off on Exit 170.

To reach the motel from Judd Ranch, you will travel east on Highway K-68 toward Ottawa. At the west edge of Ottawa, K68 goes north. Rather than going north, turn right on Eisenhower Road and go about 2 miles to 23<sup>rd</sup> St. Turn left or east on 23<sup>rd</sup> St. and go 1 mile. After you pass through the intersection, which has a stoplight, the motel is located down the road a bit on your right.

If you're traveling using a GPS, the motel's address is 2335 Oak Street, Ottawa, Kan.

Additional rooms may be available at the nearby Super 8, Phone 785/242-5551.



JRI Ms Eternal Echo 148K60, seen here nursing her powerhouse bull calf, is one incredible producer. She was honored seven consecutive years—2010-2016—as a Dam of Merit/Distinction, receiving Dam of Distinction honors as a 16-year-old female.

#1 Dam of Merit/Dam of Distinction owner & breeder for 18 out of 19 years: 1998-2016



This beautiful female is the dam of Judd Ranch's herd sire JRI Secret Component 285A393 that pegged the yearling weight scales at 1,431 lbs.

Judd Ranch
#1 Dam of Merit &
Dam of Distinction
Breeder
#1 Dam of Merit &
Dam of Distinction
Owner
for 18 out of
the past 19 years

# Adults, Youth: Judge, Earn Sale Credit

"Hey, look what I won!" the junior judger says as she proudly flashes her recently received sale credit certificate of \$250.

This reaction could be yours—if you participate in Judd Ranch's annual judging contest and win first place in your age bracket. Or you might be smiling because you won a sale credit certificate worth \$150 for taking second place in your division.

Yes, you read that right. Judd Ranch awards individuals who place first or second in their division with sale credit worth \$250 for first place and \$150 for second place in each age division: adult division, youth 13 to 18 years of age division and youth 12 years and under division.

"This is pretty easy money when you consider that all you have to do to earn this sale credit is judge and place first or second in your division," states Ashley Judd, who spearheads the contest. "Why not judge and give it a shot."

The annual judging contest will start promptly at 9 a.m. on sale day and will take about an hour. Preregistration is not required. To participate in the contest, you simply sign up to participate by 8:45 a.m. and judge four classes of bulls and females.

Chris Mullinix, Kansas State University livestock judging team coach, and the K-State judging team members will put together classes and oversee the judging contest.

Adult participants will be required to place classes but will not be asked to give reasons. They will, however, be asked to answer a set of questions.

In addition to judging all of the classes, senior division participants will be required to deliver one set of reasons and will know in advance which class is the reasons class.

Instead of delivering a set of reasons like those in the senior division, junior division participants will place all classes, plus answer. Questions will be basic, such as "Which animal in Class A was the smallest framed?" or "Which bull in Class B was the thickest made?"

Youth are urged to bring along a notepad so they can take notes while looking at the reasons class.

The reasons or questions class will be used to break any ties among the youth. Ties about adult competitors will be determined by a flip of a coin

Cindy adds that the judging contest is an important part of sale day.

"Dave judged when he was a kid, and the experience helped hone his speaking ability and cattle selection skills," she explains. "Even with lots of data on animals, visual appraisal is an important tool when selecting animals for your herd. The animals you purchase or have in your herd must have the frame, muscle pattern, temperament and other qualities that can only be viewed with the eye.

"This judging contest is also the ideal time for parents to work with their kids. While we encourage youth to make their own final decisions, parents can take the opportunity to teach kids what traits to look for."

Sale credit for the top two judges in all three divisions will be issued as a gift certificate. This certificate or sale credit can only be used toward the purchase of a female at the Oct. 14 sale. It cannot be saved for other sales.

The sale credit must also be used by the person who earned the sale credit or by an immediate family member. It is not transferable to a person outside the immediate family.

"A junior or senior division winner can give the sale credit to his or her mom, dad, sister or brother and a mom or dad can pass her or his sale credit to a son or daughter to use," Cindy explains. "The goal is to keep the sale credit in the family."

To learn more about the judging contest and it sale credit, contact Ashley Judd at 785-453-2291.





JRI Ms Honeysuckle 68A44 sells. She is a second-calf homozygous polled purebred Gelbvieh daughter of JRI Imperial 254X82B whose dam and grandams are Dam of Merits. Her 2017 son, a powerhouse bull calf, will enter the ring on sale day so you can see her power for yourself. Ms Honeysuckle's calf pounded the 205-day weight scales at 733 lbs. This young female sells confirmed safe in calf to the homozygous black, homozygous polled herd sire Capitol Hill, for a guaranteed black homozygous polled calf.



JRI Ms Glitter 53A42 sells. She is a homozygous polled purebred Gelbvieh daughter of Top Gun that sells confirmed safe in calf to Capitol Hill for a guaranteed black homozygous polled calf. Ms Glitter can sure raise 'em, as her 2016 calving ease/beef machine son, 53C22, arrived at 77 lbs. then posted a performance-plus 205-day weight of 704 lbs. He sold for \$7,500. Spreading birth to growth is standard in this cow family, with Ms Glitter having three honored Dam of Merit grandams.

# Judd Ranch 27th Annual Cow Power Female Sale

Saturday, Oct. 14, at 12 Noon at the ranch, Pomona, Kan.

(One hour southwest of Kansas City)

FREE delivery
within the
continental U.S.
on purchases of
\$20,000 and more.
This is door-todoor delivery!

— 143 lots Sell — 68 Purebred Gelbvieh 61 Balancers 14 Purebred 1A Red Angus GUARANTEE
All females selling
are guaranteed to be
free of known genetic
defects.

- 96% (138 of 143 head) of the sale offering are sired by breed-leading AI sires
- 92% (132 of 143) homozygous polled females sell, and every bred homozygous polled female is carrying a homozygous polled calf
- 100% (129 of 129) of the purebred Gelbvieh & Balancer females' pedigrees feature Judd Ranch Dam of Merit cow families



Dave & Cindy Judd
Nick & Ginger Judd & family
Brent & Ashley Judd & family
Pomona, KS 66076
Phone: 785/566-8371
www.juddranch.com

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JRI Ms Blk Porsche 125Y3 sells. She is a homozygous polled female out of a Dam of Merit mama and sired by Pop A Top. She's also a full sister to the 2017 Reserve National Champion Gelbvieh Bull, JRI Prowler 125B3, that sold in Judd Ranch's 2016 bull sale. Prowler posted a 754 lb. 205-day weight, weaned off at 920 lbs. and hit the yearling scales at 1,241 lbs. She sells confirmed safe in calf to JRI Probity 254D28, the homozygous black, homozygous polled 2017 Futurity Champion Balancer Bull. Probity's EPD strength: Top 25% CED, Top 2% WW, Top 1% YW, Top 15% Milk, Top 2% Total Maternal and Top 2% FPI (feedlot).

## Ranch Consultant Roger Gatz, Cattlemen's Connection Call today for a sale catalog: 1-800-743-0026

Check out the sale catalog online at www.juddranch.com

### **Sale Catalog Request**

Please send me a sale catalog for Ju	udd Ranch's 27 <sup>th</sup> Cow	Power Female Sale.	
Please call me to discuss Judd Rand	ch's Sight Unseen Prog	ram.	
Name			
Ranch Name			
Address			
City	State	ZIP	
Telephone with Area Code		<del></del>	
Best time to call			

Please return to Cattlemen's Connection, PO Box 156, Hiawatha, KS 66434 or fax to (785) 742-3503.